

# AutoSimply A/R Pricing Module



## Introduction

With constant development and changes in businesses nowadays, a competitive and consistent pricing strategy is needed to provide value-for-money products and services to customers. AutoSimply A/R Pricing is an easy and powerful pricing management solution for Sage 300 customers.

## Product Information

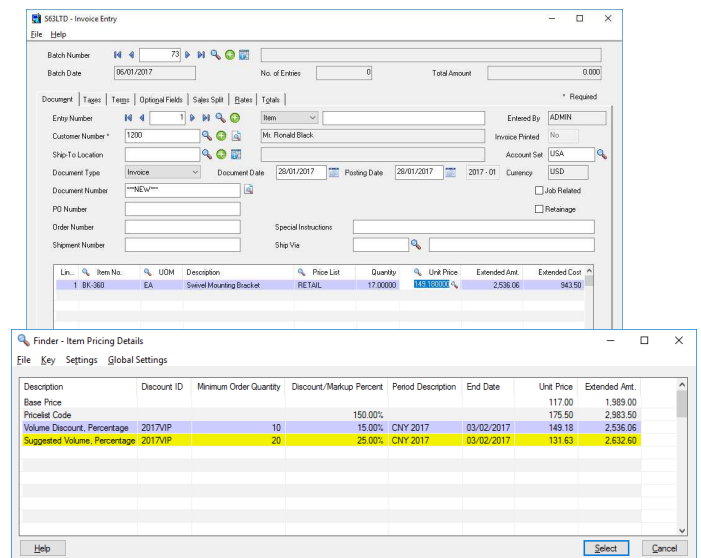
**AutoSimply A/R Pricing (P/X)** module is an easy and comprehensive pricing solution for small to medium-sized trading enterprises. With P/X, trading or service companies could quickly define the base price, price lists, different customer type prices, different volume discounts and special promotion prices. It also supports multicurrency.

The module provides a straight forward routine to manage pricing. The whole setup is done by simply defining the base price for each item or service in Accounts Receivable module, and the formula to create the co-related pricing policy.

Changes to pricing is simple as well; you just need to update the base price or discount formula. Future base prices can also be set up in advance and they will take effect automatically on the effective dates.

During A/R invoicing, the operator could easily access all pricing information for a particular item or service. The module will suggest the best discounted price if the customer buys more, empowering the operator to up-sell on the spot.

Your pricing strategy should be measured against sales performance. The module provides a one-screen inquiry tool to review the price and discount settings. Furthermore, it provides two useful pricing performance review reports to give you a clear picture of price to sales performance. One focuses on the sales discount performance by sales margin. The other shows the sales volume in relation to the price changes of items.



### Suggest Pricing during Invoicing

- Suggest best offers to customers

### Unlimited Volume Discount Levels

- More than 5 Levels of Volume Discounts

### Set up Price Changes in Advance

- Price changes take effect automatically

### Pricing Strategy Performance

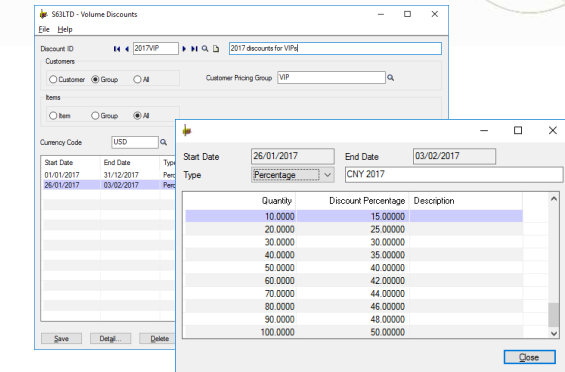
- Measure Sales Performance based on Pricing Strategy

### Easy Setup and Maintenance

- Different price tables could be formulated based on Base Price
- Easy maintenance by updating base price or formula only.

## Key Features of A/R Pricing Module (P/X)

- **Easy A/R Pricing Setup** A/R user can set up the base price for each item or service. The user could use a spreadsheet to upload the base price information. The user could then formulate the customer group price, volume discount price, special contract price and multicurrency price by using formulas.
- **Unlimited Volume Discount Levels** A/R user could define unlimited volume discount levels.
- **Easy Maintenance** The module design facilitates an easy maintenance structure. If a pricing update is necessary, the A/R user could easily change the base price and all co-related pricing will be updated. For discount changes, the user could easily change the formula and all co-related pricing table will be updated.
- **Future Base Price** Set up base prices of items in advance and they will take effect automatically on the pre-determined effective dates.
- **Full Security Control** The module makes full use of Sage Accounts Receivable functions and is developed using the Sage Software Development Kit. All pricing setup and price change functions use security controls in Sage 300.
- **A/R Pricing Inquiry** The module provides a one-screen inquiry tool to show the results of your pricing setup for items and service items.
- **Designed for Simple Trading and Service Company** The module is designed for businesses who provide services or those who do not need to keep inventory. The A/R user could enter and print sales invoices with pre-determined pricing directly and do business faster.



- **Suggest Pricing during Invoicing** During A/R invoicing, the user interface provides visibility of next level discounts available. The user could suggest to customers better offers that are available.
- **Pricing Strategy Performance** Giving big discounts do not always mean more sales profits. The module provides two sales analysis reports based on your Pricing Strategy. One focuses on sales margin and the other focuses on sales volume. They provide the visibility to measure which discount offer maximizes sales performance based on margin or volume.

### 100% Sage 300 SDK

- Same look and feel for easy implementation and roll-out

### Single System Design

- Makes full use of Sage 300 Accounts Receivable module

### No Separate User License

- No duplicate or overlapping user licenses

### Plug In Solution

- Minimal setup and instant benefits

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AutoSimply is an international Sage 300 ERP developer since 2005. Our products, AutoSimply Manufacturing Suite and Purchase Planning are Sage 300 ERP OEM Solutions.

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