

AutoSimply O/E Pricing Module



Introduction

With constant development and changes in businesses nowadays, a competitive and consistent pricing strategy is needed to provide value-for-money products and services to customers. AutoSimply O/E Pricing is an easy and powerful pricing management solution for Sage 300 customers.

Product Information

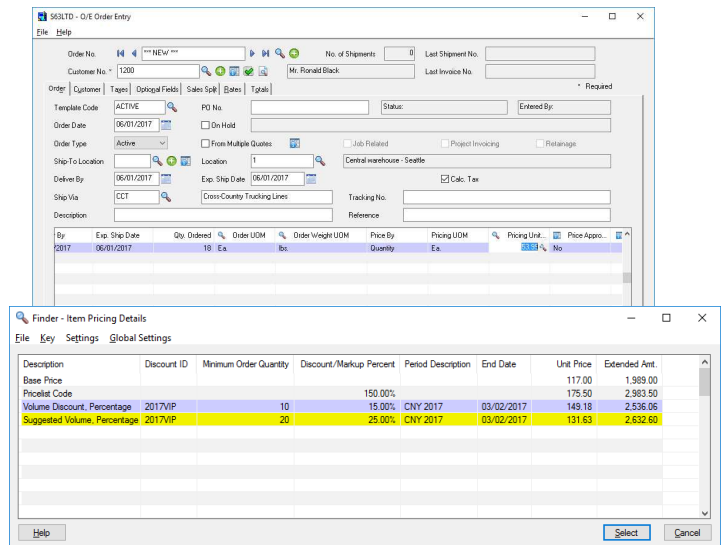
AutoSimply O/E Pricing (P/X) module is an easy and comprehensive pricing solutions for small to medium-sized trading enterprises. With P/X, trading or service companies could quickly define the base price, different customer type price, different volume discount and special promotion price. It also supports multicurrency.

The module provides a straight forward routine to manage pricing. The whole setup is done by simply defining the base price for each item or service in Inventory Control module, and control pricing by setting up customer and item groups, and unlimited discount levels for different discount periods.

Changes to pricing is simple as well; you just need to update the discount formulas and they take effect immediately.

During O/E order entry, the operator could easily access all pricing information for a particular item or service. The module will suggest the best discounted price if the customer buys more, empowering the operator to up-sell on the spot.

Your pricing strategy should be measured against sales performance. The module provides a one-screen inquiry tool to review the price and discount settings. Furthermore, it provides two useful pricing performance review reports to give you a clear picture of price to sales performance. One focuses on the sales discount performance by sales margin. The other shows sales volume in relation to base price trends of items.



Suggest Pricing during order entry

- Suggest best offer to customers

Unlimited Volume Discount Level

- More than 5 Level Volume Discounts

Pricing Strategy Performance

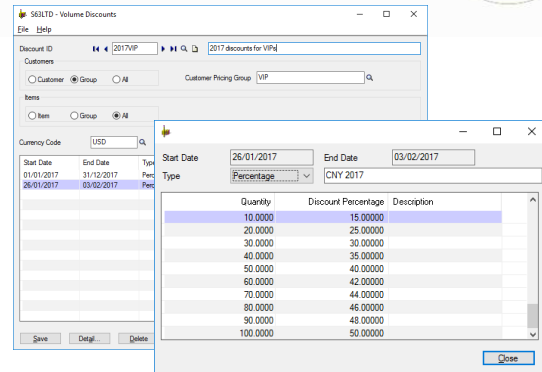
- Measure Sales Performance based on Pricing Strategy

Easy Setup and Maintenance

- Different price tables could be formulated based on Base Price
- Easy Maintenance by updated base price or formula only.

Key Features of O/E Pricing Module (P/X)

- **Easy O/E Pricing Setup** O/E user can set up the base price for each item or service Item. The user could use a spreadsheet to upload the base price information. The user could then formulate the customer group price, volume discount price, special contract price and multicurrency price by using formulas.
- **Unlimited Volume Discount Levels** O/E user could define unlimited volume discount levels.
- **Easy Maintenance** The module design facilitates an easy maintenance structure. If a pricing update is necessary, the O/E user could easily change the base price in Inventory Control. For discount changes, the user could easily change the formula and all co-related pricing table will be updated.
- **Full Security Control** The module makes full use of Sage Inventory Control and Order Entry modules functions and is developed using the Sage Software Development Kit. All pricing setup and price change functions use security controls in Sage 300.
- **I/C Pricing Inquiry** The module provides a one-screen inquiry tool to show the results of your pricing setup for items and service Items.
- **Designed for Order Entry users** The module is designed for Sage users who need more than 5 levels of discounts and a more systematic pricing design.



- **Suggest Pricing during order entry** During O/E Order Entry, the user interface provides visibility of next level discounts available. The user could suggest to customers better offers that are available.
- **Pricing Strategy Performance** Giving big discounts do not always mean more sales profits. The module provides two sales analysis reports based on your Pricing Strategy. One focuses on sales margin and the other focuses on sales volume. They provides visibility to measure which discount offer maximizes yours sales performance based on margin or volume.

100% Sage 300 SDK

- Same look and feel for easy implementation and roll-out

Single System Design

- Makes full use of Sage 300 Inventory Control and Order Entry modules

No Separate User Licenses

- No duplicate or overlapping user licenses

Plug In Solution

- Minimal setup and instant benefits



AutoSimply +852 2366 8392 | www.autosimplify.com

AutoSimply is international Sage 300 ERP developer since 2005. Our products, AutoSimply Manufacturing Suite and Purchase Planning are Sage 300 ERP OEM Solutions.

Copyright © 2017 AutoSimply Company Ltd. All rights reserved. AutoSimply Software logos, and all AutoSimply product and service names are registered trademarks or trademarks of AutoSimply Company Ltd., or its affiliated entities. Sage 300 ERP is registered trademarks of Sage Software, Inc.

